

**Hindustan Oil Exploration
Company Limited**



HOEC[®]

INVESTOR PRESENTATION | JUNE 2022



Right Resources

- Established player with proven track record
- Experienced and focused management
- Deep technical knowledge and experience in Indian Basins
- Asset Portfolio tailored to strategy



Right Strategy

- Short cycle projects with immediate production uptick
- Cost effective projects and operations delivery
- Disciplined capital allocation preserving financial flexibility

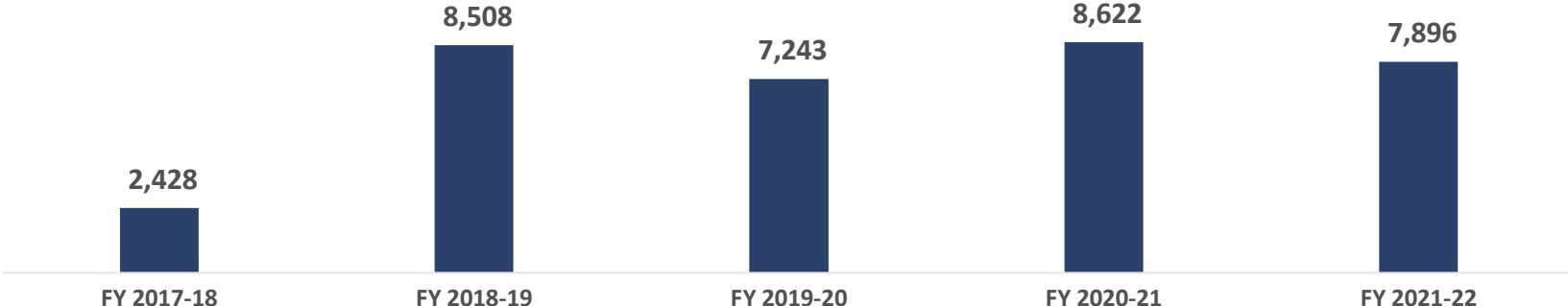


Right Environment

- Next level of revenue and cashflow generation from B-80 project delivery
- Crude oil and Natural gas prices at premium levels
- Reforms in sector leading to multiple opportunities for growth

Superior and Sustainable Value Creation over the long term

Gross Production (boepd)



> 100%

5 yr Gross Production CAGR

27 Months

Assam – FDP to First Gas Timeline

4.5 Years

B-80 – FDP to First Gas Timeline



Vivek Rae - Non-Executive Independent Director/ Chairman

Mr Rae, a former secretary, Ministry of Petroleum & Natural Gas, Government of India, served in the Indian Administrative Services for 36 years. Subsequent to his retirement, Mr. Rae served as a whole-time member of the 7th Central Pay commission and was on the Board of Indian Oil Corporation Limited as an Independent Director during 2017-18.



Elango Pandarinathan - Managing Director

Mr. Elango is a veteran in the upstream Oil & Gas industry with over 35 years of experience. He has held several leadership roles and has created a number of firsts as a Business Leader. He was one of the five finalists for Platts' first-ever "Asia CEO of the Year" Award in 2013.



Rohit Rajgopal Dhoot - Non-Executive, Non-Independent Director

Mr. Rohit has been the Managing Director of Dhoot Industrial Finance Limited since 1994 and has a plethora of experience in Finance, Banking, M&A and Strategic Planning spanning more than 20 years.



Ramasamy Jeevanandam - Executive Director & CFO

Mr. Jeevanandam joined HOEC in February 2015, after successful stints at ONGC and Hardy Oil. He brings in sharp business acumen and has been instrumental in taking key strategic business decisions.



Ashok Kumar Goel - Non-Executive, Non-Independent Director

Mr. Ashok Kumar Goel was the Chairman and Managing Director of Essel Propack Limited until August 2019. He possesses great business insight, sharp business acumen, and has rich experience in running and managing the business of the large conglomerate of Essel Group.



Pronip Kumar Borthakur - Non-Executive Independent Director

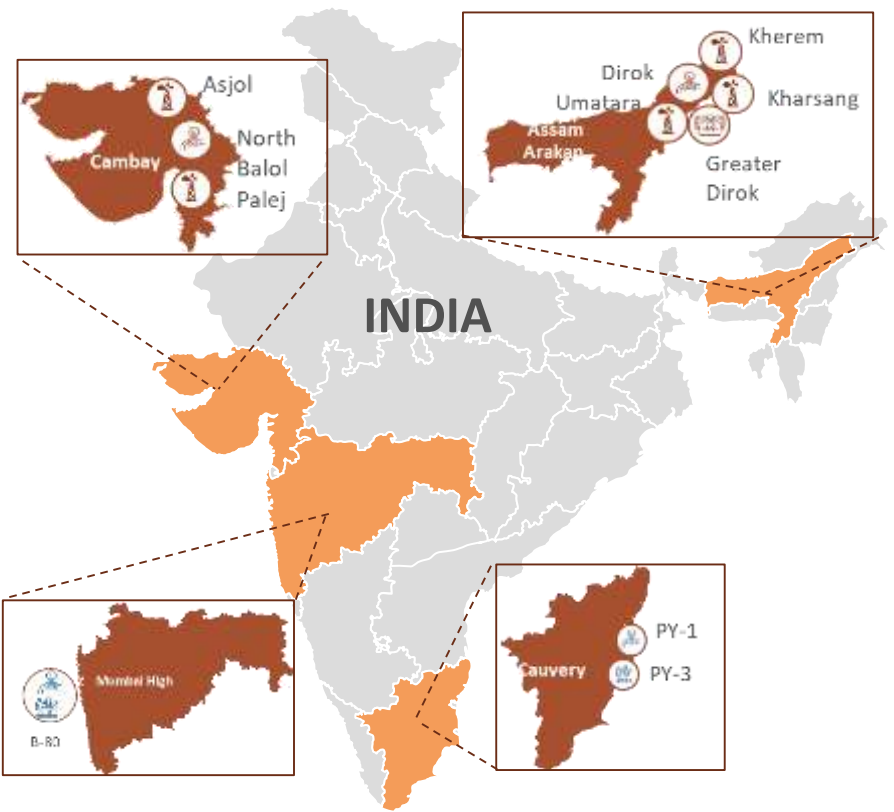
Mr Borthakur is a well recognized and respected technical authority in the Oil and Gas sector who has rich experience of more than 37 years at ONGC, from where he retired as Director (Offshore).



Sharmila H. Amin - Non-Executive Independent Director

She is the South Asian Regional Director and Managing Director of Bertling Logistics. In her long career in Heavy Lift Projects Logistics, she has headed projects in Oil & Gas for the South Asia Region as a part of the Panalpina Group.

Tailored Asset Portfolio with Broad Geographical Presence



- India Focused Asset Portfolio tailored to deliver our strategy of rapid development of discovered resources
- Strong offshore presence with anchor assets on both east and west coast
- Established industry leading footprint in most prospective areas – North-east and Cambay

10 Out of 11 blocks with discovered / producing resources

4 Out of 7 producing basins in India with HOEC presence

Uniquely placed with right organization and right asset portfolio to deliver superior value

Focus on Discovered Resources



Light Asset Model



Growth strategy



Growing responsibly



- Focus on discovered oil and gas resources to reduce the risk involved in exploration
- Fast-track execution to bring resources to monetization quickly

- Follow Light-Asset and low-cost operating model
- Focus on our core operations (G&G Drilling for Oil/Gas)
- Outsource associated field tasks to expert partners
- Insource at Group Corporate Level

- Build on Offshore Operating Edge
- Seize growth opportunities in Offshore and North-East with established footprint
- Leverage Existing Infrastructure to add Attractive Assets with Synergies

- Create long-term stakeholder value & 'Grow Responsibly'
- Respect and Care for
 - Individuals
 - Community
 - Environment



BUSINESS OVERVIEW

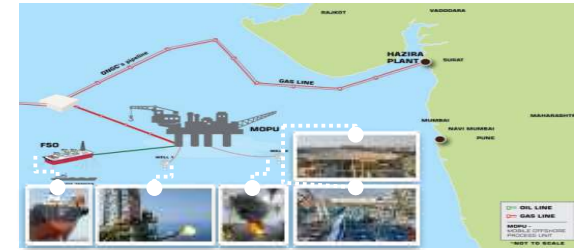
B-80: Production Commenced from Gas Well - D2



- First Gas from B-80 being packed into WO-16 to BPB (14"-56 km) pipeline of ONGC since **31 May 2022**
- D2 Gas well opened and gas process systems commissioned successfully
- Gas quality specification required by ONGC → Achieved prior to transportation
- Committed sales gas volume to GSPC is 10 mmscfd of gas

B-80: Production Start-up Status

- **Full Offshore Systems Installed and Integrated during Q4 FY22**
 - SPM installation Completed & Tested ✓
 - SPM to FSO connection completed and established readiness to receive Oil ✓
- **Top Sides Commissioning and RFSU Completed**
 - Process Equipment calibration, commissioning and Ready for Startup completed ✓
 - Statuary approvals including Consent to Operate (CTO) received ✓
- **Production Startup – Technical Challenges**
 - Initiated startup of both D1 & D2 wells as per plan post project completion
 - Pre-commissioning activities taken more time than expected
 - Pre-commissioning completed for D2 well and gas being packed into ONGC line since 31 May 2022
 - D1 oil well subsea umbilical system issues are being addressed

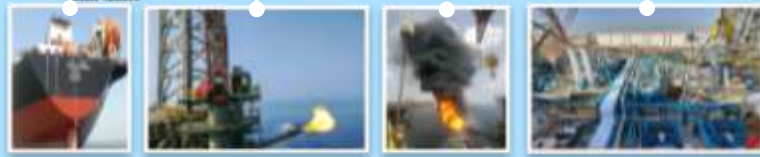


B-80: Key Milestones

- FDP Approved Dec 2017
- Drilling & completion – 2 subsea development wells April 2020
- Offshore Installation(OI) for collecting, separating and processing well fluids March 2021
- Hot-Tap of existing ONGC WO-16 Pipeline; Subsea production controls and flexible flowlines / export lines installation April 2021
- Installation of Oil evacuation using FSO moored with CALM buoy Dec 2021
- Full Offshore Systems installed and Integrated Jan 2022
- Process plant commissioned and gas production commenced May 2022



KGB- Offshore Installation at B-80 Site



Dirok: Production & Phase-II development

27.7 mmscfd

Gas Production
(Q4-FY22)

572 boepd

Condensate Production
(Q4-FY22)

> 15%

Assam Gas
Production

- In addition to OIL India, gas is supplied to four other buyers at premium price
- Premium sales during Q4 FY 2021-22 constitute about 40% of total Dirok sales
- Cumulative production crossing the milestone of 50 BCF of gas and 1 MMBBL of condensate
- Hollong Modular Gas Process Plant (HMGPP) clocked 1,480 LTI free days as on 31 March 2022

Field Layout



Phase II – FDP Approved

- Laying of 35km pipeline to connect directly to Duliajan hub
- Drilling of 3 development wells to increase production from 35 mmscfd to 55 mmscfd

Project Progress

- Environmental Clearance obtained
- Stage 1 Forest Clearance is received for 18-inch pipeline laying
- Line pipe required for forest segment is received and is in stock

Dirok is a successful fast-track development with an outsourced model for processing



JV Partners



PY-1: Enhancing Production and Offtake Arrangements

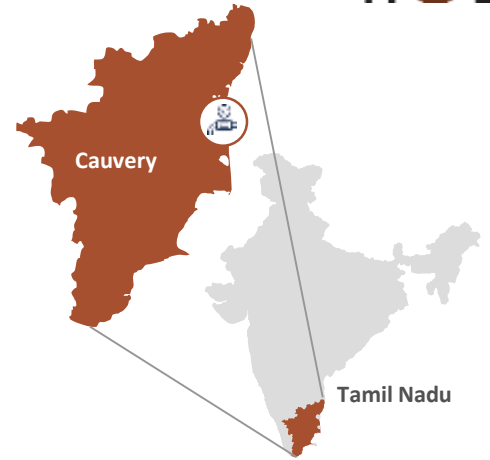
<p>USD 3.67 Realised Price per MMBTU</p>	<p>55 mmscfd Processing Capacity</p>	<p>56 km Sub sea pipeline</p>
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- Only offshore platform in Cauvery Basin with 8 slots and four wells drilled
- Unique, gas-bearing and the only offshore fractured granitic basement reservoir in India
- G&G studies completed and new well locations identified for the full field development; awaiting review
- EIA study completed for obtaining Environmental Clearance for drilling additional wells
- PY-1 Adhoc extension granted
- Settlement Agreement being finalized and being executed for grant of 10-year extension

Clients



GAIL is the sole buyer for the gas produced in this field



476 boepd
Oil Production
(Q4-FY22)

30%
Direct + Indirect PI

18
Number of
Wells to be drilled in near
future

Field Overview

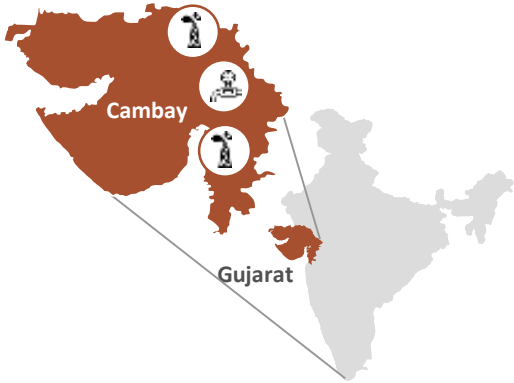
- HOEC acquired entire share capital of M/s Geopetrol International Inc in 2018 which has 30% stake - Direct and Indirect in Kharsang Oil field
- Kharsang oil field is located in the state of Arunachal Pradesh and 60 kms away from Dirok
- Post drilling of 18 wells, production expected to increase to 1800 boepd
- RFDP is approved & Mining lease granted till 15 June 2030
- Adhoc PSC extension granted
- Outstanding issues related to Cost Recovery Limits (CRL) to be referred to Dispute Resolution Committee (DRC)

Proposed drilling campaign will include appraisal of deeper prospects



Cambay: Developments

<p>75 boepd Oil Production (Q4-FY22)</p>	<p>0.376 mmscfd Total Gas Production (Q4-FY22)</p>	<p>Asjol, North Balol and Palej Marginal fields at Cambay</p>
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Approved FDP to be executed over next two years:

- **Asjol:** 2 development wells & hook-up to EPS
- **North Balol:** 2 development wells & hook-up to GCS
- **Palej:** RFPSC (100 sq.km. 3D seismic & 2 exploration wells – JV signed RFPSC submitted to MOPNG through DGH)
- Public Hearing completed as part of Environment Clearance Process successfully on 18 Jan 2022 for future development campaigns in Asjol and North Balol
- Small volume of Associated Natural Gas (ANG) sale commenced to achieve zero flaring

Asjol
JV Partner

HOEC PI
50%

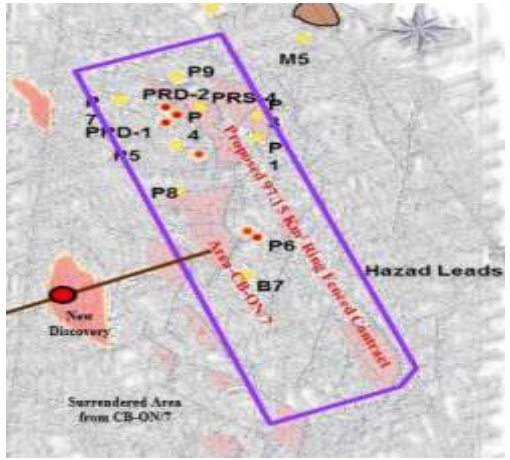
CB-ON/7 (Palej)
JV Partners

HOEC PI
35%

North Balol
JV Partners

GNRL

HOEC PI
25%



Other Blocks

Kherem

- Block awarded under DSF - 2016
- Tested - Oil 402 bopd
- Field Plan- 2 wells to be completed in 3 years from date of receiving PML
- Forest Clearance (FC) in final stages. NoC for FRA obtained, PML to be processed after FC

Umatara

- Block awarded under DSF - 2018
- Located at a distance of 50 km from Dirok field
- Jointly operated by IOC (Lead operator) & HOEC
- Environmental Clearance granted on 22 April 2022. Tendering process & land acquisition for FDP is under implementation

PY-3

- Field under shutdown since July 2011
- HOEC has 21% non-operating stake in PY-3. Operates PY-1 Gas field with an offshore platform and onshore processing facilities close to PY-3 field
- PSC extended till 2030
- Last production (100%) - 3,300 boepd

AA-ONHP-2017/19
(Greater Dirok)

- Block awarded under OALP Bid Round 2019
- Exploratory block adjacent to Dirok block with associated synergies both surface and sub-surface
- Preliminary EIA studies to be initiated

HOEC PI	JV Partners
40%	

10%	
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21%	

100%

The slide features a dark brown horizontal band across the middle. The background is a blurred image of a financial report. On the left, there is a 3D bar chart with bars in blue, red, and yellow. Below it, the text 'Business Items' is visible. To the right of the bar chart is a line graph with two lines, one green and one red, showing fluctuating data points. The overall image is slightly out of focus, emphasizing the text and the dark band.

FINANCIAL OVERVIEW

Standalone Statement of Profit or Loss



PARTICULARS (INR Cr)	Q4-FY22	Q3-FY22	FY22	FY21
INCOME				
Revenue from operations	38.24	36.24	130.50	99.44
Other income	6.08	1.95	16.80	11.82
Total revenue	44.32	38.19	147.31	111.26
EXPENSES				
Expenses from producing oil and gas blocks	5.46	5.81	22.25	22.96
Royalty, Cess and NCCD	6.59	6.04	22.95	19.69
Decrease / (Increase) in stock of crude oil and condensate	1.82	1.18	2.30	(1.97)
Employee benefits expense	0.04	0.19	0.63	0.61
Finance costs – unwinding of discount on decommissioning liability	1.51	1.51	6.05	5.60
Finance costs - others	1.41		1.41	
Depreciation, depletion and amortization	3.00	3.62	14.85	18.58
Other expenses	1.01	2.24	6.68	8.32
Total expenses	20.85	20.59	77.12	73.79
Profit before tax and exceptional items	23.47	17.60	70.19	37.47
Exceptional items - expenses	(34.37)	-	(34.37)	27.59
Profit before tax	(10.89)	17.60	35.83	65.06
Net tax expenses	-	-	-	-
Net profit for the period	(10.89)	17.60	35.83	65.06
Other comprehensive income	(0.07)	0.01	(0.04)	0.04
Total comprehensive income	(10.97)	17.61	35.78	65.10
Earnings per equity share of Rs 10 each - Basic	(0.82)	1.33	2.71	4.92
- Diluted	(0.82)	1.33	2.71	4.92

Standalone Statement of Assets & Liabilities



PARTICULARS (INR Cr)	FY22	FY21	FY20
EQUITY AND LIABILITIES			
Equity	765.97	730.18	665.08
(a) Equity share capital	132.26	132.26	132.26
(b) Other equity	633.71	597.92	532.82
Non-Current Liabilities	284.38	197.49	103.73
(a) Financial liabilities			
(i) Long-term borrowings	160.61	88.28	-
(ii) Other financial liabilities	8.66	0.13	0.31
(b) Provisions	115.10	109.08	103.42
(c) Other non-current liabilities	-	-	-
Current Liabilities	225.00	107.60	132.48
(a) Financial liabilities			
(i) Borrowings	95.48	61.72	-
(ii) Trade payables	17.23	12.13	12.69
(iii) Other financial liabilities	101.46	28.18	117.39
(b) Provisions	0.20	0.18	0.14
(c) Other current liabilities	10.63	5.39	2.26
GRAND TOTAL - EQUITIES & LIABILITIES	1,275.34	1,035.27	901.29

PARTICULARS (INR Cr)	FY22	FY21	FY20
ASSETS			
Non-Current Asset	968.37	704.41	584.44
(a) Property, Plant and Equipment			
(i) Oil & gas assets	275.86	288.59	305.04
(ii) Others	3.37	2.82	2.86
(b) Capital work-in-progress	490.34	274.08	139.24
(c) Investment property	3.07	3.95	4.15
(d) Intangible assets	9.71	9.37	9.82
(e) Financial assets			
(i) Loan to subsidiary	56.88	-	-
(ii) Investments in subsidiary	59.46	59.46	59.46
(iii) Deposits under site restoration fund	69.48	65.59	62.41
(f) Other non-current assets	0.21	0.55	1.46
Current Assets	306.98	330.86	316.85
(a) Inventories	26.73	30.46	22.02
(b) Financial assets			
(i) Investments	0.34	30.35	91.89
(ii) Trade receivables	13.60	28.02	35.21
(iii) Cash & cash equivalents	12.94	30.10	48.71
(iv) Other bank balances	32.50	15.90	15.25
(v) Loan to subsidiary	173.57	97.39	65.96
(vi) Other financial assets	45.63	30.53	4.19
Income tax assets (net)	0.64	4.39	4.35
Other current assets	1.04	63.72	29.27
GRAND TOTAL - ASSETS	1,275.34	1,035.27	901.29

Consolidated Statement of Profit or Loss



PARTICULARS (INR Cr)	Q4-FY22	Q3-FY22	FY22	FY21
INCOME				
Revenue from operations	42.21	43.94	155.73	113.86
Other income	1.42	2.70	11.46	11.32
Total revenue	43.63	46.64	167.19	125.18
EXPENSES				
Expenses from producing oil and gas blocks	7.17	7.28	28.23	29.54
Royalty, Cess and NCCD	8.96	8.41	32.35	24.45
Vessel Operating Expenses	2.67		2.67	
Decrease / (Increase) in stock of crude oil and condensate	1.79	1.24	3.79	(3.30)
Employee benefits expense	0.09	0.38	0.93	0.69
Finance costs - unwinding of discount on decommissioning liability	1.55	1.55	6.21	5.78
- Others	2.75	0.25	3.01	0.01
Depreciation, depletion and amortization	10.73	5.09	26.21	23.37
Other expenses	0.64	3.90	8.85	8.34
Total expenses	36.34	28.10	112.24	88.88
Profit before tax and exceptional items	7.29	18.54	54.95	36.30
Share of profit from associate	0.36	0.35	(0.90)	1.54
Exceptional items - expenses	(34.37)	-	(34.37)	13.98
Profit before tax	(26.72)	18.89	19.69	51.82
Net tax expenses	0.49	(0.26)	(0.31)	(1.59)
Net profit for the period	(27.21)	19.15	19.99	53.42
Other comprehensive income	(0.07)	0.01	(0.04)	0.04
Total comprehensive income	(27.28)	19.16	19.95	53.46
Earnings per equity share of Rs 10 each - Basic	(2.06)	1.45	1.51	4.04
- Diluted	(2.06)	1.45	1.51	4.04

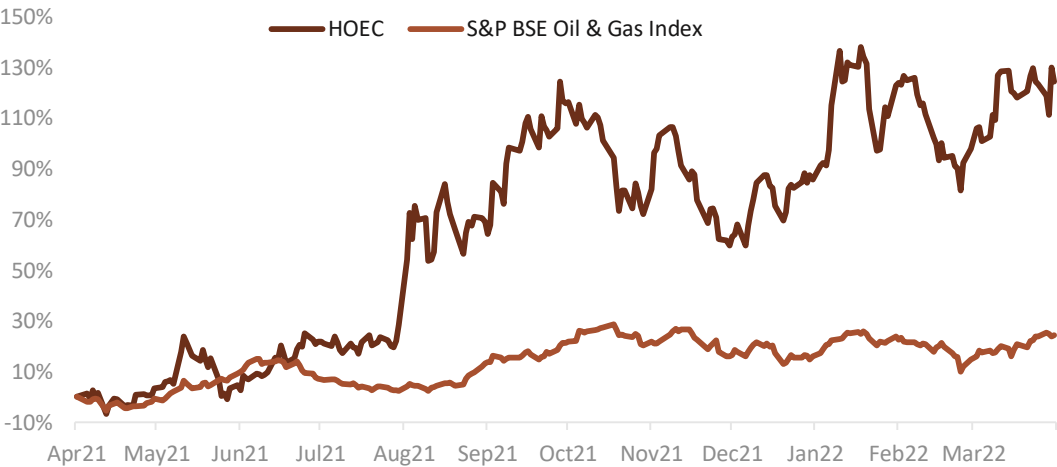
Consolidated Statement of Assets & Liabilities



PARTICULARS (INR Cr)	FY22	FY21	FY20
EQUITY AND LIABILITIES			
Equity	753.12	733.17	679.71
(a) Equity share capital	132.26	132.26	132.26
(b) Other equity	620.86	600.91	547.45
Non-Current Liabilities	425.23	273.23	142.07
(a) Financial liabilities			
(i) Long term borrowings	204.61	159.17	31.97
(b) Trade payables	-	-	-
(c) Other financial liabilities	100.86	0.14	0.31
Provisions	118.78	112.59	106.77
Other non-current Liabilities	-	-	-
Deferred tax liability	0.98	1.33	3.02
Current Liabilities	348.89	178.75	214.06
(a) Financial liabilities			
(i) Short term borrowings	152.73	94.52	-
(ii) Trade payables	37.92	31.94	65.89
(ii) Other financial liabilities	133.27	33.48	131.21
(b) Provisions	14.05	13.19	13.47
(c) Other Current liabilities	10.93	5.62	3.49
GRAND TOTAL - EQUITIES & LIABILITIES	1,527.24	1,185.15	1,035.84

PARTICULARS (INR Cr)	FY22	FY21	FY20
ASSETS			
Non-Current Asset	1360.34	958.41	769.13
(a) Property, Plant and Equipment			
(i) Oil & gas assets	296.55	312.14	331.78
(ii) Others	201.13	9.94	11.57
(b) Capital work in progress	758.68	534.59	327.37
(c) Investment property	3.07	3.95	4.15
(d) Intangible assets	9.71	9.37	9.82
(e) Financial assets			
(i) Investments in associate	18.38	19.28	17.73
(ii) Deposits under site restoration fund	72.56	68.53	65.18
(iii) Other financial assets	0.06	0.06	0.07
(f) Other non-current assets	0.21	0.55	1.46
Current Assets	166.90	226.74	266.71
(a) Inventories	30.98	36.10	26.59
(b) Financial assets			
(i) Investments	0.34	45.38	100.48
(ii) Trade receivables	16.20	31.07	36.36
(iii) Cash & Cash Equivalents	29.12	46.89	70.60
(iv) Other bank balances	36.25	24.63	15.24
(v) Other financial assets	39.56	28.54	3.47
Income tax assets (net)	3.76	7.36	9.88
Other Current Assets	10.68	6.77	4.09
GRAND TOTAL - ASSETS	1,527.24	1,185.15	1,035.84

Capital Market Data

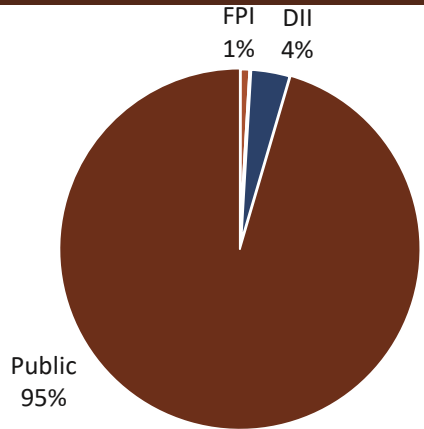


Price Data (As on 31st March, 2022)

CMP (INR)	219.9
52 Week H/L (INR)	245.2/89.5
Avg. Net Turnover (INR Mn)	209.2
Market Cap (INR Mn)	29,064.2
Equity Shares Outstanding (Mn)	132.2

Marquee Investors	% Holding
Housing Development Finance Corporation Ltd (HDFC)	6.57%
Kotak Small Cap Fund	1.49%
Si Investments And Broking Private Limited	1.17%

Shareholding Pattern (31st March 2022)





REFERENCE



*Aggregate value to be taken from the year when production/investments first incurred

Net Cash Income

- Cost Petroleum
- +
- Profit Petroleum
- +
- Contractors all incidental income arising from petroleum operations
-
- Contractor's production costs and royalty payments

Investments

- Contractors exploration cost
- +
- Contractors development cost

Profit Petroleum shall be shared between Government and Contractor in accordance with value of Investment Multiple earned by the Contractor

Investment Multiple under PSC

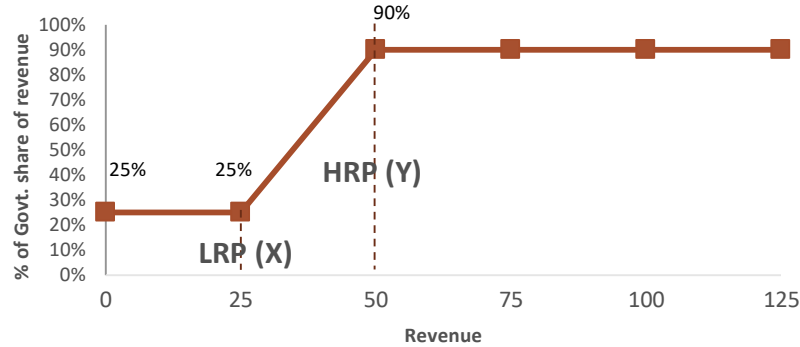


Block		AAP-ON-94/1	PY-1*	PY-3*	North Balol	Kharsang*	CB-ON-7	Asjol*
Royalty	Gas	10%	10%	10%	10%	-	-	-
	Oil/Cond	20%	-	10%	-	20%	20%	20%
Cess	Oil/Cond	20%	20%	20%	0%	20%	20%	20%
Cost Recovery Limit		80%	100%	100%	80%	100%	60%	100%
Investment Multiple (Govt. Share Percentages)								
<1		0%	10%	20%	20%	15%	0%	10%
1<1.5		10%	15%	20%	20%	15%	25%	20%
1.5<2		25%	15%	35%	30%	20%	30%	30%
2<2.5		35%	60%	50%	50%	25%	35%	40%
2.5<3		45%	60%	60%	50%	30%	40%	50%
3<3.5		50%	60%	70%	50%	35%	45%	60%
>3.5		50%	60%	80%	50%	40%	50%	60%

* - Rates applicable from date of PSC extension listed as per PSC extension policy

** - All JV Partners to share Cess and Royalty in proportion to their Participating Interest

Revenue Sharing Model



Bidding process based on the Revenue Sharing Model involves 2 parameters – Lower Revenue Point (LRP) and Higher Revenue Point (HRP). The revenue share for intermediate points will be calculated by linear interpolation. The bidder offering the highest net present value of the revenue share to the Government will score the maximum on this parameter.

$$Z = X + [(Y - X) * (R - 0.01) / 0.99]$$

X - % of Govt. share of revenue payable at LRP

Y - % of Govt. share of revenue payable at HRP

R – Average daily revenue in Million US Dollar

Z - % of Govt. share of revenue when Avg. daily revenue > LRP and < HRP

Block	B-80	Kherem	AA-ONHP-2017/19	Umatara
Government Share of Revenue – LRP	12%	21%	22%	48%
Government Share of Revenue - HRP	55%	99%	99%	99%
Royalty	10% for crude oil, condensate and Natural Gas	12.5% for crude oil and condensate; 10% for natural gas	12.5% for crude oil and condensate; 10% for natural gas	12.5% for crude oil and condensate; 10% for natural gas
Cess	0	0	0	0

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THANK YOU