



HINDUSTAN OIL EXPLORATION COMPANY LIMITED

**GLOBAL EXPRESSION OF INTEREST**

**PRE-QUALIFICATION FOR SUPPLY, COMMISSIONING AND OPERATION OF EARLY PRODUCTION SYSTEM**

**BLOCK: AAP-ON-94/1**

Hindustan Oil Exploration Company Ltd. ("HOEC") is the Operator of the AAP-ON-94/1 Block located near Digboi, Tisnukia District, Assam, India. Oil India Ltd. and Indian Oil Corporation Ltd. are other joint venture partners in this block.

HOEC along with the joint venture partners is in the process of development of Dirok Gas field. As part of Dirok Field development, HOEC is planning to construct a Gas Gathering Station, lay pipeline(s) from GGS to Gas Processing Plant and to Gas and Condensate Buyers. For early monetization, HOEC is planning to hire an Early Production System for treatment of the gas.

HOEC on behalf of its joint venture partner's seeks an Expression of Interest under International Competitive Bidding ("ICB") process from experienced Contractors for provision of Early Production System (EPS) facilities. Details of the EPS requirement are given below:

**Work Scope**

To provide and operate on turnkey basis an EPS facility to handle 35MMSCFD of sweet gas, 800 BOPD of condensate and 1,000 BOPD of produced water along with equipment, crew, spares and consumables. Land will be provided by HOEC.

**Contract Duration**

HOEC is contemplating for an initial hire of 5 years with an extension option of 10 years with block of 5 years each.

**Detailed Process Parameters**

Details of the inlet and out let process parameters, typical overall process flow sheet, and integration required with HOEC's pipeline network and GGS facility will be given in the Tender Documents which will be issued to the prequalified contractors.

**Commencement Date**

HOEC is planning to commence early production through EPS facility in Q1 FY 2016-17, subject to regulatory approvals.

## **Performance Based Contract**

HOEC plans to enter a performance based contract with compensation linked to treatment of gas and condensate as per Contract specifications.

## **Shortlisting of bidders for issue of Tender Documents**

Considering the criticality of the requirement, bidders who meets the following minimum experience and financial capability shall only be shortlisted for issue of Tender Documents.

### *Past Experience*

Minimum five (5) years of demonstrable experience in supply, commissioning and operation on turnkey basis of similar gas handling EPS facilities. At least one such EPS facilities contract should be of minimum two (2) years contract period. If required, HOEC representative will have to be provided access to visit such facility.

### *Financial Capability*

Bidder should meet following financial criteria:

- Annual Turnover: Average annual Turnover of the past 3 years should not be less than USD 18 million.
- Positive Net worth with at least USD 5 million in the past preceding three financial years
- Company should have demonstrable working capital to meet its project obligation.

### **Bidder to Submit following documents:**

- Details of HSE Organisation, responsibilities, resources, standards and documentation, Riskmanagement, Planning and procedures, Implementation and performance monitoring.
- Organizational outline proposal detailing their nominated management, staff, and business process support to provide above EPS facilities on turnkey basis.
- Technical Job Capability. List of Similar work with contract values successfully executed in the last 5 years and projects currently under execution
- A demonstrable capability to mobilise and commence work to meet HOEC schedule. The Contractor's experience in mobilising on schedule shall be clearly stated.
- Details of HSE auditing and management review of HSE-MS, Valid Certifications / Accreditations
- Details of established Quality Manual, Policy and Procedures, valid Quality Certifications,Accreditations.
- Audited financial statements for the last three years.
- Details of latest technology (if any) applied by the Contractor around company's operational area
- Reference of two or three major clients that can be contacted for information and reference for similar work.

Interested bidders who can fulfill all of the specifics listed above must submit their responses within 10 days from the day of publication of this advertisement. All responses should be sent,

in a sealed envelope superscripting the respective supply/service for which the interest is being expressed. Responding to the EOI does not entitle any commitment from HOEC or its Partners. HOEC has the sole discretion without assigning any reason whatsoever to accept or reject any of the submissions. Responses submitted through agents /intermediaries will not be considered and rejected out rightly. The envelope shall be superscripted with “Supply, Commission and Operation Early Production System (EPS)” : Block **AAP-ON-94/1-Prequalification 2015**” and shall be addressed to:

**Responses are to be addressed to  
Head – Contracts and Procurement  
procurement@hoec.com  
Hindustan Oil Exploration Company Ltd.  
Lakshmi Chambers, 192, St. Mary’s Road, Alwarpet,  
Chennai-600018, Tamil Nadu, India**